



Leadership Impact

Half Day Workshop

As a manager or leader it is essential to have a positive impact on other people

This half day interactive workshop will help you become a better leader and manager by enabling you to more positively impact on your chief executive, your manager, your staff, your peers and other key stakeholders and thereby enhance your performance and career.

- Venue:** Christie Corporate Building, 3 Spring Street, Sydney (near Australia Sq)
Date: Tuesday, 2nd June, 2009
Time: 9:00am to 1:00pm (8:45am registration)
Cost: \$290 per person, or
 \$225 per person if two or more people from the same organisation attend

The workshop

1. A group discussion on the latest trends in leadership:
 - a. Styles which generate the best and worst impact.
 - b. What do you do to have a positive and constructive leadership style?
 - c. Recognising styles and specific behaviours which may work against you and sabotage your efforts to be recognised as an effective leader.
2. Application of specific skills & techniques:
 - a. Developing a personalised list of key actions and behaviours that can be used in the workplace for more positive impact.
 - b. Practicing the responses to others including phrases and questions that you can use to have a more positive impact on others.

Program

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| 8:45 | Registration – coffee/tea |
| 9:00 | Introduction of each participant and our key objectives |
| 9:10 | Explanation of leadership impact in its positive and negative styles |
| 10:00 | Discussion of leadership practices, techniques and specific actions and behaviours that will help you have a more positive impact |
| 10.25 | The Leadership quote challenge quiz |
| 10:30 | Break for morning coffee/ tea |
| 10:50 | Practice as a group and in pairs, positive leadership impact techniques |
| 12:00 | Group discussion |
| 12:30 | Setting individual actions to have a positive impact on others |
| 1.00 | Close |

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Workshop leader

Ross McLelland, Managing Director of Pacific Consulting, will lead the workshop drawing on more than 35 years of experience both as a senior manager and consultant across a multitude of industries.

Leveraging the latest information from international leadership and executive coaching workshops, Ross provides clients with the latest trends and techniques, specifically tailored to the Australian workplace.

Ross is a chartered management consultant, a global remuneration and reward professional and an accredited coach with over 2,000 hours of one-to-one executive coaching.

Who should attend

Any manager or supervisor who wants to improve personal effectiveness, career development and performance through having a more positive and constructive impact on other people.

Other participants have said:

"I really got a lot from the workshop with a mixed group of people from different industries. I'm already getting improved results from my team."

Scott Kelley, Regional Manager, Crown Equipment

"Since the workshop I have been focusing on how I trust others and build better relationships to get better results."

Rob Coughlan, Director, Deutsche Bank

"Through the communications exercise it made me realize that I can do more and do it better, that's what staff expect from me as the leader"

Alan Travers, General Manager, Penrith City Council

"The workshop gave me valuable personal insights and new skills on how I can be a better manager and leader."

Monica Gyenge, Country Road

Registration Form

Venue: Christie Corporate Building
3 Spring Street, Sydney

Day: Tuesday, 2nd June 2009

Time: 9:00am to 1:00pm (8:45am registration)

Details

One form per person please

Name: _____

Organisation: _____

Position: _____

Address: _____

Suburb: _____ Postcode: _____

Email: _____

Telephone: _____

Please return the completed registration form to:

Pacific Consulting Pty Ltd

Email: ross@pacificconsulting.com.au

Fax: 02 9956 8944

Telephone: 02 8925 0888